



In Brief FlixMobility is a young mobility provider, offering new alternatives for

convenient, affordable and environmentally-friendly travel via the *FlixBus* and *FlixTrain* brands. Thanks to a unique business model and innovative technology, the startup has quickly established Europe's largest long-distance bus network and launched the first green long-distance trains in 2018. Since 2013, FlixMobility has changed the way over 100 million people have traveled throughout Europe

and created thousands of new jobs in the mobility industry.

Corporate Vision "Our vision is smart and green mobility for everyone to experience

the world."

Market Entry 13th Feb 2013

Network 250,000 daily connections to 1,700 destinations in 27 countries;

Domestic networks in DE, AT, CH, FR, IT, DK, NL, HR, CZ and SE; FlixTrain networks in Germany as well as rail cooperations in Austria

and the Czech Republic

Passengers 40 million in 2017

Offices Munich, Berlin, Paris, Milan, Zagreb, Amsterdam, Stockholm, Aarhus,

Prague, Budapest, Los Angeles, Bucharest, Madrid, Warsaw

Employees 1.000+ (and 7.000+ drivers at 300 cooperating bus and rail partners)

Business Model "The Future of Mobility": Leveraging an internationally unique

business model, FlixMobility was able to win millions of customers all over Europe and has created thousands of new jobs in the industry. From locations throughout Europe, the FlixMobility team handles technology development, network planning, operations control, marketing & sales, quality management and continuous product expansion. The daily scheduled service and green FlixBus fleet is managed by bus partners from regional SMEs, while FlixTrain operates in cooperation with private train companies. Through these partnerships, innovation, entrepreneurial spirit and a strong international brand meet the experience and quality of tradition. The unique combination of technology start-up, e-commerce platform and classic transport company has positioned FlixMobility as a leader against major international corporations, permanently changing the

European mobility landscape. www.flixbus.com/company

Founders Jochen Engert, Daniel Krauss, André Schwämmlein